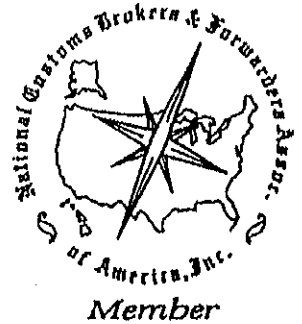




**CUSTOMS BROKERS & FREIGHT
FORWARDERS ASSOCIATION
of Charleston, S.C., Inc.**



AGENDA

**January 8, 2009
Meeting of Regular & Affiliate Membership**

- I. Call to order**
- II. December Minutes**
- III. President's report:**
 - Local Issues:**
 - Door Prizes**
 - Board Meeting 1/14/09**
 - National Issues:**
- IV. Treasurer's report**
- V. Committee reports**
 - Customs – Wallace Hester**
 - Port – Jack Daniel**
 - Automation – Doug Smith**
 - Education – Rick Jones**
 - Membership – Pat Fosberry**
 - Social Planning – Alicia Medeiros**
 - Carrier/Forwarding: Scott Kates**
- VI. Other reports**
 - Maritime – Cathy Smuniewski**
 - NTW – Barbara Locklear**
- VII. Old Business**
 - 2nd Reading: Seamac Shipping Inc.**
- VIII. New Business:**
 - 1st Reading: Gallman Personnel Services, Inc.**
 - 1st Reading: Anyware Express**

Door Prize- Sponsored by Walsh Transportation Group, Inc

Adjourn



**CUSTOMS BROKERS & FREIGHT
FORWARDERS ASSOCIATION
of Charleston, S.C., Inc.**

P.O. BOX 20578 • CHARLESTON, SC 29413



Treasurer's Report

January 8th, 2009

Checking Account Balance as of 12/11/08: \$ 4,052.01

Deposits:

Custom Boxes/2009 Dues \$ 875.00
Antidumping Seminar \$ 1,060.00

Total Deposits: \$ 1,935.00

Disbursements:

Barbara - Door Prizes \$ 119.24
Radisson- AntiDumping Seminar \$ 552.43
Radisson - Nov. Meeting Lunch \$ 685.84
NCBFAA-CCS Education \$ 25.00
Barbara - Ricky's Flowers \$ 60.20

Total Disbursements: \$ 1,442.71

Checking Account Balance as of 1/08/09 \$ 4,544.30

Respectfully Submitted,
Robert Simpson
Treasurer

The Architects of Transportation

Port Committee Meeting of December 12, 2008

S C S P A:

Bernie Groseclose
Pam Everitt

C B F F A:

Alecia Medieros
Lou Mello
Ricky Martin
Jack Daniel

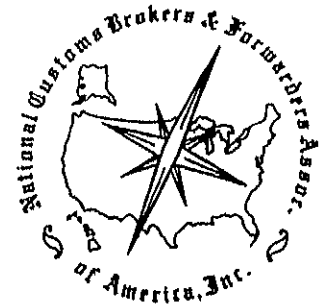
- 1) The S C State Port Authority board of directors is expected to meet in Charleston on Tuesday, December 16, 2008. Management will present a number of financial reports and reports on business volume to include cargo throughput, vessel activity, and various measures of productivity. It's expected these reports will show a 4% to 5% decline in business for the first half of the fiscal year.
- 2) The board will receive various committee reports and discuss action items which include a) security infrastructure and the access control system at the Wando Welch Terminal and b) perimeter security and intelligent video surveillance systems also at Wando Welch. These projects were partially funded by Federal Government grants.
- 3) The SPA board will consider a resolution to offer for sale certain property on the Cainhoy Peninsula on Pinefield Drive. These properties were acquired a number of years ago for a railroad right of way on Daniel Island. The property is offered to the original owners first before being put on the general market.
- 4) The board will learn of an EPA grant which will allow certain engines to be re-powered with cleaner engine. This grant will cut emissions on the docks once installed.
- 5) As you will recall, the Coastal Conservation League has sued the U S Army Corp of Engineers over the construction permit granted for the Navy Yard Container Terminal. SPA management was asked if the SPA has entered this law suit. According to management, the SPA has not yet filed to enter the law suit but expects they may do so within the next few weeks.
- 6) SC DHEC has granted the SPA a land disturbance permit to construct the containment structure at the Navy Yard site. The CCL objected to SC DHEC but was rebuffed. To appeal, the CCL must file with an Administrative Law Judge a notice of appeal within 30 days.
- 7) SPA management has been given some flexibility in awarding future dredging work at state terminals. As you will recall, there is often a problem in getting needed dredge equipment in a timely manner as this equipment is committed to projects many months in advance. SPA management hopes to have dredging performed when equipment is in the area rather than waiting many months while dredges are diverted to Charleston.

- 8) There was a discussion of risk in so far as port operations are concerned. With today's economy, there is a considerable credit risk when companies either file for bankruptcy or simply go out of business. SPA management is keeping customers on a short leash to assure payments don't get too far in arrears.
- 9) Transport Workers Identification Card: There was a discussion of the TWIC card introduction. SPA reports the TWIC introduction has gone well. Private sector service providers who go to the pier less than five times a year don't need a TWIC card. The SPA is providing escorts at Union Pier Terminal for persons picking-up automobiles, boats and heavy equipment. Regular pier users do need a TWIC card to gain admittance. Parts of the Wando terminal are outside the TWIC footprint and don't require a TWIC card for entrance.
- 10) The new Obama Administration has indicated an aggressive infrastructure construction program will be pushed in the early part of 2009. SPA management has been asked about potential infrastructure projects which might be ready to start within the next 90 to 180 days. The port access road into the Navy Yard terminal is one of the projects which could benefit from additional infrastructure funding.
- 11) There was a discussion of general business conditions at the port. Business remains weak as steamship lines are becoming more selective in booking some cargo including waste paper, scrap metal, used tires, etc. Experience has shown some of this cargo arrives overseas only to be abandoned.
- 12) There have been some recent personnel changes at the SPA with Jo Douglas joining the SPA as manager of Regional Sales and Tariff Administration. Ron Chestnut has retired from the SPA. There are several pending retirements pending in the summer of 2009.
- 13) Questions were asked about the negotiations between Maersk Lines and the ILA. The SPA indicated they have offered Maersk Lines a ten (10) year contract at the SPA. The SPA has made concessions to Maersk to a) reduce their equipment usage at the Wando Terminal and the size of their yard or b) move into the common use area. Maersk was satisfied with these options and chose the common user option. According to management, the ILA had a joint meeting of all their locals the evening of December 11th and voted not to make any concessions to Maersk. This decision sets the stage a decision by Maersk Lines. At the present time, Maersk represents about 20% of the port of Charleston's business.



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CUSTOMS BROKERS & FREIGHT FORWARDERS ASSOCIATION of Charleston, S.C., Inc.



Member

Membership Committee Report

Date: January 5, 2009
Submitted by: Pat Fosberry, Chairman - John S. James Co.
Steve Earnhardt, Member - Avalon Risk Management

I. Membership Applications

- a. Applications distributed at January meeting
- b. Electronic applications to be distributed to all members via email
- c. Completed letters to be sent to Membership Committee
 - i. Pat Fosberry - pat.Fosberry@johnsjames.com
 - ii. Steve Earnhardt - searnhardt@avalonrisk.com

II. Membership Drive

- a. CBFFAC/CBP "10 + 2" Seminar - January 28, 2009
- b. Target attendees
 - i. Highlight educational programs via CBFFAC
 - ii. Handout of committee responsibilities

Assess. Aim. Act. Achieve!

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